



## **INTEGRITY WITH PEOPLE**

### **Being a Model of Excellence**

Great Leaders always practice \_\_\_\_\_ with their people.

\_\_\_\_\_ is the glue that holds people together.

To influence others and establish a lasting rapport, your people must \_\_\_\_\_ you, \_\_\_\_\_ you and \_\_\_\_\_ you.

The best way to earn these three things is to \_\_\_\_\_ your \_\_\_\_\_.

If you want to excel as a Leader in the Martial Arts, it's vital that you become a \_\_\_\_\_ of the \_\_\_\_\_.

What you teach and preach should be the way you \_\_\_\_\_ your life.

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***To be a leader a man must have followers. And to have followers, a man must have their confidence. Hence the supreme quality for a leader to possess is unquestionable integrity. Without it, no real success is possible, no matter whether it's a sections gang, a football field, in an army, or in an office. If a man's associates find him guilty of phoniness, if they find he lacks forthright***

# S.W.A.T.

Special Winning Attitude Team

***integrity, he will fail. His teachings and actions must square with each other. The first great need, therefore, is integrity and high purpose.***

**- President Dwight D. Eisenhower**

**There's an important saying that we all must understand as leaders:**

*“What you \_\_\_\_\_ speaks so loudly, I can't hear what you \_\_\_\_\_!”*

## **Integrity issues for Elite Leaders:**

1. Does my organization have strong \_\_\_\_\_ and \_\_\_\_\_?
2. Do the leaders \_\_\_\_\_ and \_\_\_\_\_ them?
3. Do the leaders \_\_\_\_\_ their \_\_\_\_\_?
4. Am I willing to become a \_\_\_\_\_ of \_\_\_\_\_?
5. Am I willing to held \_\_\_\_\_ to others for my \_\_\_\_\_ and \_\_\_\_\_?

# **S.W.A.T.**

**Special Winning Attitude Team**

**The best leaders are always willing to accept \_\_\_\_\_% responsibility for their \_\_\_\_\_ and the \_\_\_\_\_ they produce.**

\_\_\_\_\_ or \_\_\_\_\_, great leaders never look to \_\_\_\_\_ others or make \_\_\_\_\_. They are quick to give credit to their people for any contribution they have made to the overall objectives of the team.

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***Every person is entitled to be valued by their best moments.***  
**~ Ralph Waldo Emerson**

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To be a great leader, you must have \_\_\_\_\_ in people.

You must \_\_\_\_\_ them and \_\_\_\_\_ in them.

\_\_\_\_\_are the greatest \_\_\_\_\_ in any organization.

**A leader is one who knows the way, goes the way, and shows the way.**

**- John Maxwell**



**In leading others, there are three feelings a leader cannot possess:**

- 1) \_\_\_\_\_ - If we are afraid of people or situations, we cannot \_\_\_\_\_ them.
- 2) \_\_\_\_\_ - If we dislike people we should not be \_\_\_\_\_ them.
- 3) \_\_\_\_\_ - If we look down on people, we will not \_\_\_\_\_ them enough to be effective.

Les Giblin, an authority on human relations, says that our actions must be genuine: ***“You can’t make the other fellow feel important in your presence if you secretly feel they are a nobody.”***

We must treat people with respect and dignity, we must place a high value on them before they will ever truly become valuable.

**Great Leaders always \_\_\_\_\_ and \_\_\_\_\_ people...and they never \_\_\_\_\_ them. The better we serve our people as leaders, the more people we will have to serve and lead.**